

Kemistar Corporation Limited



INVESTOR PRESENTATION
Q-3 FY 2022-23 Results

FROM 01/10/2022 to 31/12/2022



INTERMEDIATES



SPECIALITY CHEMICALS



PIGMENTS & DYES



SAFE HARBOUR STATEMENT



- ❖ This presentation has been prepared by Kemistar Corporation Limited (the “Company”/”we”/”our”) and is general background information about the Company’s activities at the date of this presentation. This is solely for information purpose and do not constitute any advice or a recommendation to investors or potential investors in respect of the holding, purchasing or selling of securities or other financial instruments and does not take into account any investor’s particular objectives.
- ❖ The document contains certain words and statements which create an expressions that are “forward-looking statements” like hope, believe, future growth etc. These statements are not guarantees of future performance and undue reliance should not be placed on them. Actual results may differ materially from any projections of future performance or result expressed or implied by such forward-looking statements due to certain risks or uncertainties, changes in the market, policy changes, volatility of income etc. As a result, actual future gains, losses or impact on net income could materially differ from those that have been estimated.
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COMPANY PROFILE

COMPANY OVERVIEW:



01

KEY Points

- The company is into the business of Colors, Intermediates, Agro Chemicals and Specialty Chemicals.

02

Promoted By

- The company is promoted by Late Mr. Parshottambhai Patel and Mr. Ketan Kumar Patel.

03

Diversification

- Initially started with the business of Colors and pigments, gradually the company also entered into the businesses of Pigments, Specialty chemicals, Agro chemicals and chemical intermediate like PNTOSA, DNSDA, DASDA (coming soon) and allied Products.

04

Business Networks

- The company has its business networks across the globe from African countries, Turkey, USA, Mexico, Bangladesh, Columbia etc.

05

Facilities

- The Company has its state of Art Facility including manufacturing unit by subsidiary in GIDC Dahej in the state of Gujarat.

06

Subsidiary

- K.P International Private Limited is the Wholly Owned Subsidiary Company of Kemistar Corporation Limited.



KEMISTAR JOURNEY SO FAR...



1994

*Incorporated as
"Integrated Amusement
Limited*

2000 - 2010

- Company expanded with the businesses of **specialty chemicals, agro chemicals and chemical intermediaries.**
- Change the name of the Company from "Integrated Amusement Limited" to "Kemistar Corporation Limited".

2011 - 2020

- The Company vide its **WHOLLY OWNED** subsidiary company **K.P. INTERNATIONAL PRIVATE LIMITED** is having manufacturing plant at GIDC Dahej.
- The Commercial production of **Phase-I** started from **August 2020.**

2021 - 2022

- **Phase-2** Production started from **June-2021.**
- Increasing Export and Domestic Client Network

2022 - 2024

- Currently Company is working on the **Phase-III** production facility which may create noble **growth opportunities** in the future.



COMPANY OVERVIEW:



- ❑ *The company currently has its registered office at Ahmedabad.*
 - ❑ *The company vide its subsidiary company K.P. INTERNATIONAL PRIVATE LIMITED is having manufacturing facility at GIDC Dahej.*
 - ❑ *The promoters, in order to expand its manufacturing capacities and thereby grow the business beyond the existing limits, have proposed to expand production capacity at the said place.*
 - ❑ *Foreseeing the said project, the company has also acquired various licenses and environmental clearances for various chemical intermediates, pigments, dyestuffs and allied chemicals etc., proposed to be manufactured over the said facility.*
 - ❑ *On account of project of expansion, company remains committed to its long term plan and strategy.*
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Agenda

1. Company Overview



COMPANY
OVERVIEW:



2. Quarterly Performance

Q3 FY22
FINANCIAL RESULTS



3. List of Business Partners



4. Peer Group Comparison



GLIMPSE OF OUR PLANT :



GLIMPSE OF NEW PROJECT UNDER CONSTRUCTION :



QUARTERLY DOMESTIC AND EXPORT TURN
OVER PERFORMANCE



Domestic
53%

Export
47%

In current quarter
Exports has been
constantly
escalated.



Import Export Business



• CONSOLIDATED FINANCIAL STATEMENT :



<u>Particulars</u>	<u>Quarter Ended</u> (01/10/2022 to 31/12/2022)		
	31/12/2022 (Current year)	31/12/2021 (Previous year)	YoY%
Total Income	562.78	235.10	139.38% ↑
Total Expenses	125.47	47.70	163.04% ↑
EBITDA	40.82	26.14	56.16% ↑
Depreciation	11.19	12.54	-10.77%
EBIT	29.63	13.60	117.87% ↑
Interest	2.82	0.20	
Taxes	5.62	2.39	135.15% ↑
PAT	21.19	11.01	92.46% ↑

HIGHLIGHTS OF CONSOLIDATED FINANCIALS



Particulars	Nine Moths (2022-23)	Nine Months (2021-22)	YoY%
Revenue	1494.31	966.70	54.58% ↑
EBITDA	143.37	108.86	31.70% ↑
PAT	79.65	55.69	43.05% ↑
EPS	0.74	0.52	42.31% ↑

QUARTERLY PERFORMANCE TREND CONSOLIDATED (RS. IN LAKHS)



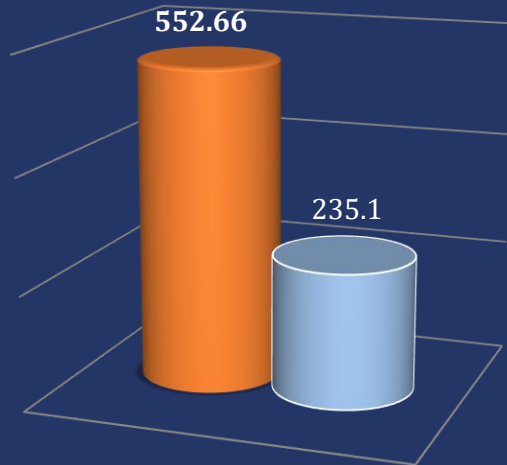
Revenue From
Operations



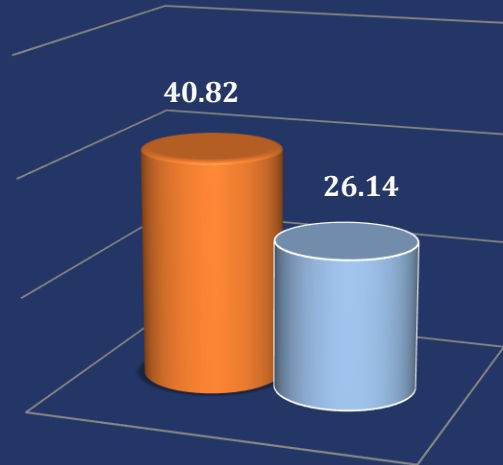
EBITDA



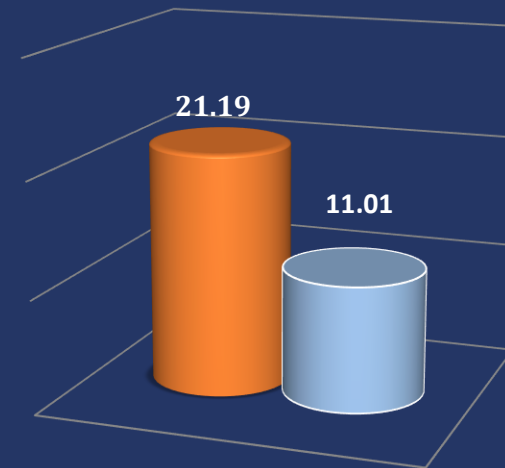
PAT



■ 31.12.22 ■ 31.12.21

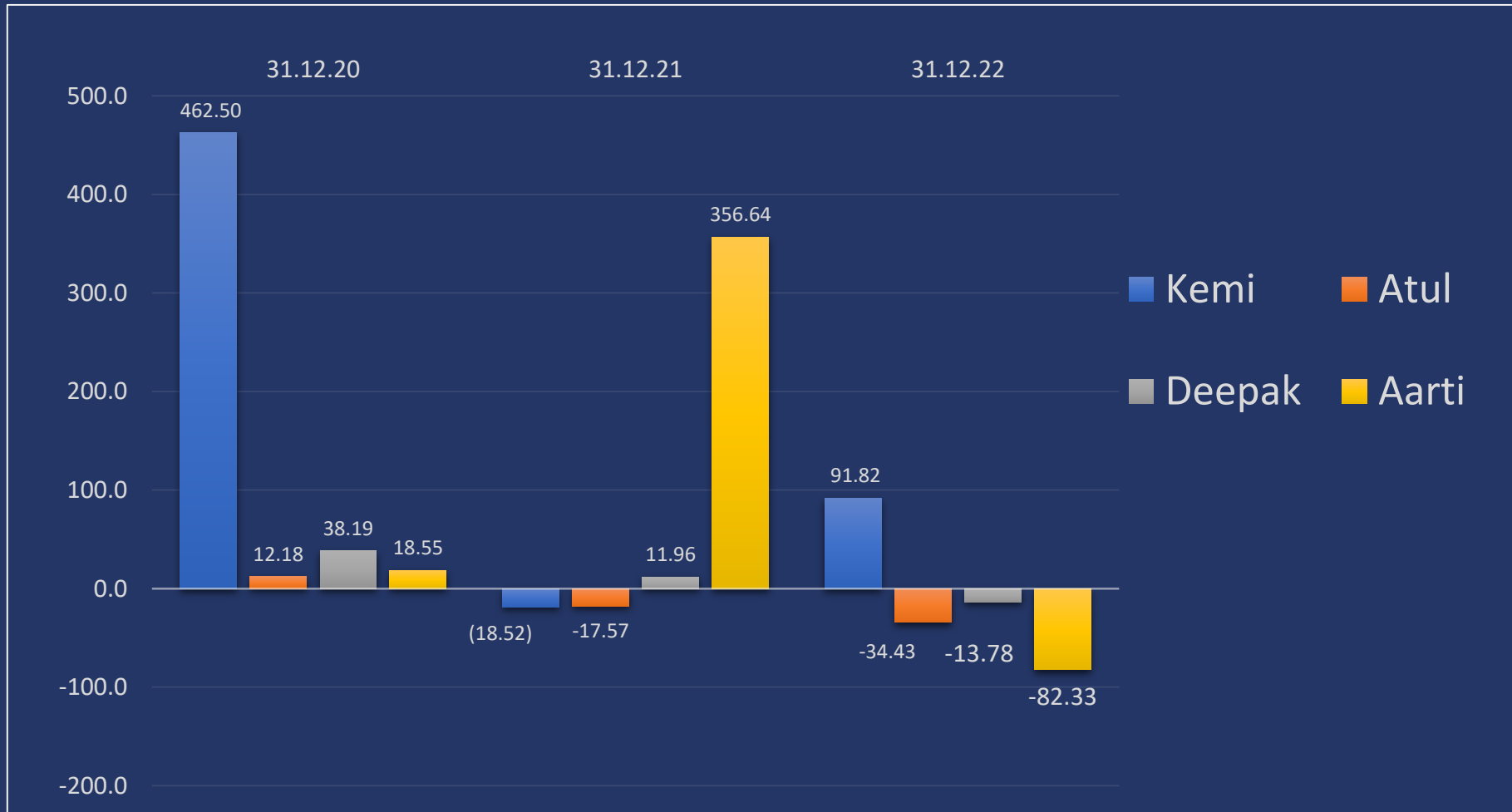


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■ 31.12.22 ■ 31.12.21

COMPARISON WITH PEER GROUP (PAT CONSOL- GROWTH RATE {YOY%})



QUARTER WISE GROWTH RATE



- POTENTIAL EXPORT

Phase-II

Production of **PNTOSA (Para Nitro Toluene Ortho Sulphonic Acid)** in Phase-II started in the Month of June-2021 followed by **DNSDA (4-4 Di-Nitro Stilbin 2-2 Disulphonic Acid)** March- 2022.

Generous Amount of Export (47%) of total revenue started in March-2022 onwards made by the Company.

Phase-III

Currently, Company is working for the Phase-III under which major focus is on expansion of Production capacity and Export of **PNTOSA (Para Nitro Toluene Ortho Sulphonic Acid, DNSDA (4-4 Di- Nitro Stilbin 2-2 Disulphonic Acid)** and **DASDA (4-4 Di-amino Stilbin 2-2 Disulphonic Acid), OBA (Optical Brightner Agent)**.

DASDA (4-4 Di-amino Stilbin 2-2 Disulphonic Acid) is having world wide market in the Chemical Segment-Intermediates used for Dyestuff and Optical Brightening Agent, Agro Chemicals, Pharma Ingredients etc.

The Product is having high Export Potential Worldwide.



POTENTIAL EXPORT MARKET



USA

SPAIN

TURKEY

BRAZIL

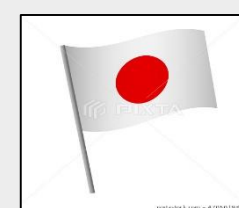
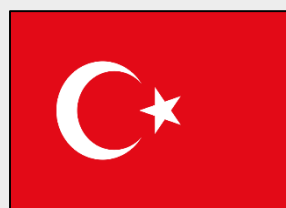
THAILAND

KOREA

MAXICO

JAPAN

INDONESIA



OUTLOOK:



- ❑ *The Chemical Industry has witnessed a strong recovery since the beginning of 2021 and so as our company gradually worked for the best results and came this far. We are strongly moving forward with a vision of expanding capacity phase wise to conquer the rising demand from domestic and overseas.*
- ❑ *The company has achieved nearly 54.58% revenue growth for this nine months end and expected to showcase higher revenue growth in FY 22-23, owing to improvement in domestic demand.*
- ❑ *The company sees strong business prospects in near future.*



LIST OF BUSINESS PARTNERS:



Kemistar Corporation Limited



THANK YOU!



For more information please visit
<http://www.kemistar.in/>

