



# KEMISTAR CORPORATION LTD.

CIN No. : L24233GJ1994PLCO22845

604, Manas Complex, Jodhpur Cross Road, Satellite, Ahmedabad-380015,  
Gujarat, India. **Ph** : 079-26923570 / 26923587 **Email** : kemistarbse@gmail.com

May 26, 2022

To, BSE Limited,  
Listing Dept./Dept. of Corporate Services,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai - 400001

Dear Sir,

Sub: Investor Presentation for Q4 FY 2021-22 Result

**Scrip code: 531163**  
**Security ID: Kemistar**

Please find enclosed herewith Investor Presentation prepared on Audited Financial Results of the 4<sup>th</sup> Quarter and Year ended on 31.03.2022 as required under Regulation 30 of SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015.

This is for your information and records.

Thanking you,

Yours faithfully,

**For Kemistar Corporation Limited**



**Trusha Shah**  
**Company Secretary**

# *Kemistar Corporation Limited*



## INVESTOR PRESENTATION FY 2021-22 RESULTS



# SAFE HARBOUR STATEMENT



This presentation has been prepared by Kemistar Corporation Limited (the “Company”/”we”/”our”) and is general background information about the Company’s activities at the date of this presentation. This is solely for information purpose and do not constitute any advice or a recommendation to investors or potential investors in respect of the holding, purchasing or selling of securities or other financial instruments and does not take into account any investor’s particular objectives.

The document contains certain words and statements which create an expressions that are “forward-looking statements” like hope, believe, future growth etc. These statements are not guarantees of future performance and undue reliance should not be placed on them. Actual results may differ materially from any projections of future performance or result expressed or implied by such forward-looking statements due to certain risks or uncertainties, changes in the market, policy changes, volatility of income etc. As a result, actual future gains, losses or impact on net income could materially differ from those that have been estimated.

The Company may, make additional written and oral forward-looking statements, including statements contained in the Company’s filings with SEBI and the Stock Exchanges and reports to shareholders as and when required. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company, to reflect events or circumstances after the date thereof. Clerical error may be done if any during the preparation of the Presentation for which Company will not be liable.

# COMPANY PROFILE



01

The company is into the business of Colors, Intermediates, Agro Chemicals and Speciality Chemicals.

02

The company is promoted by Late Mr. Parshottambhai Patel and Mr. Ketankumar Patel.

03

Initially started with the business of Colors and pigments, gradually the company also entered into the businesses of Pigments, Specialty chemicals, agro chemicals, raw materials and chemical intermediate like PNTOSA, DASDA, DNSDA (coming soon) and allied Products



04

The company has its business networks across the globe from African countries, Turkey, USA, Mexico, Columbia etc

05

The Company has its state of Art Facility including manufacturing unit by subsidiary in Dahej in the state of Gujarat

06

K.P International Private Limited is the Wholly Owned Subsidiary Company of Kemistar Corporation Limited.

# KEMISTAR JOURNEY SO FAR...



1994

2000-2010

2012-2020

2021-2022

2022-2024

- **1994:** Incorporated as "Integrated Amusement Limited"

- Company expanded with the businesses of **specialty chemicals, agro chemicals and chemical intermediaries.**
- Change the name of the Company from "Integrated Amusement Limited" to "**Kemistar Corporation Limited**".

- The Company vide its WHOLLY OWNED subsidiary company K.P. INTERNATIONAL PRIVATE LIMITED is having manufacturing plant at GIDC Dahej.
- The Commercial production of **Phase-I started from August 2020.**

- **Phase-2** Production started from **June-2021.**
- Increasing Export and Domestic Client Network

- Currently Company is working on the Phase-III production facility which may create noble **growth opportunities** in the future.



# AGENDA

## Company Overview

1. Company Overview

## Financial results

2. Quarterly and Annual Performance



3. Ongoing & New Projects

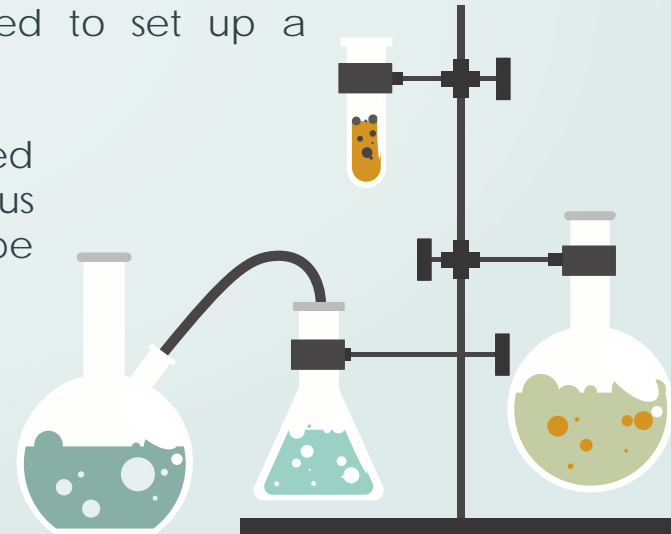


4. List of Clients

# COMPANY OVERVIEW



- ❑ The company currently has its registered office at Ahmedabad.
- ❑ The company vide its subsidiary company K.P. INTERNATIONAL PRIVATE LIMITED is having an industrial project at **GIDC Dahej**.
- ❑ The promoters, in order to expand its manufacturing capacities and thereby grow the business beyond the existing limits, have proposed to set up a **manufacturing plant** at the said place.
- ❑ Foreseeing the said project, the company has also acquired various **licenses** and **environmental clearances** for various chemical intermediates, pigments etc, proposed to be manufactured over the said facility.
- ❑ On account of project of expansion, company remains committed to its **long term plan and strategy**.





# GLIMPSE OF OUR PLANT



# GLIMPSE OF NEW PROJECT UNDER CONSTRUCTION:



# MAJOR HIGHLIGHTS-FULL YEAR



- ❑ After Successfully recovered from COVID-19, Company has achieved **decent profit** as compare to the last Year.
- ❑ **New Projects in Pipeline:** Phase wise capacity expansion is always turns out profitable for our Company and hence after successfully completion of Phase-II project in 2021, Company is working for the Phase-III Capacity Expansion.
- ❑ **EBIDTA** plays the win-win role for the Last Quarter of this year i.e Q-4. As EBIDTA remains at all time highs during Q4.
- ❑ Production and selling as well as **Export of PNTOSA (Para Nitro Toluene Ortho Sulphonic Acid)** started effectually in Q3 and Q4 respectively.





# CONSOLIDATED FINANCIAL STATEMENT

(AMT IN LAKHS)

| Particulars             | Quarter Ended |            |           | Year to date |            |         |
|-------------------------|---------------|------------|-----------|--------------|------------|---------|
|                         | 31.03.2022    | 31.03.2021 | YoY%      | 31.03.2022   | 31.03.2021 | YoY%    |
| Revenue from Operations | 1125.53       | 604.50     | 86.19 ↑   | 2092.24      | 1403.32    | 49.09 ↑ |
| Other Income            | 2.75          | 0.35       | 685.71 ↑  | 4.84         | 7.27       | (33.43) |
| COGS                    | 996.05        | 540.23     | 84.38 ↑   | 1733.65      | 1163.64    | 48.99 ↑ |
| Expenses                | 90.33         | 76.14      | 18.64     | 255.34       | 191.49     | 33.34   |
| EBITDA                  | 62.49         | 18.77      | 232.92 ↑  | 170.96       | 97.86      | 74.70 ↑ |
| EBITDA Margin           | 5.54          | 3.10       | -         | 8.15         | 6.94       | -       |
| Depreciation            | 13.73         | 23.93      | (42.62)   | 48.91        | 30.42      | 60.78   |
| EBIT                    | 48.76         | (5.16)     | 1044.96 ↑ | 122.05       | 67.44      | 80.98 ↑ |
| Interest                | 6.85          | 6.35       | 7.87      | 13.96        | 11.98      | 16.53   |
| Taxes                   | 12.67         | 8.72       | -         | 24.17        | 11.17      | -       |
| PAT                     | 29.24         | (20.24)    | 244.47 ↑  | 83.92        | 44.29      | 89.48 ↑ |
| PAT Margin              | 2.59          | (3.34)     | -         | 4.00         | 3.14       | -       |

# Q4 HIGHLIGHTS OF CONSOLIDATED FINANCIALS

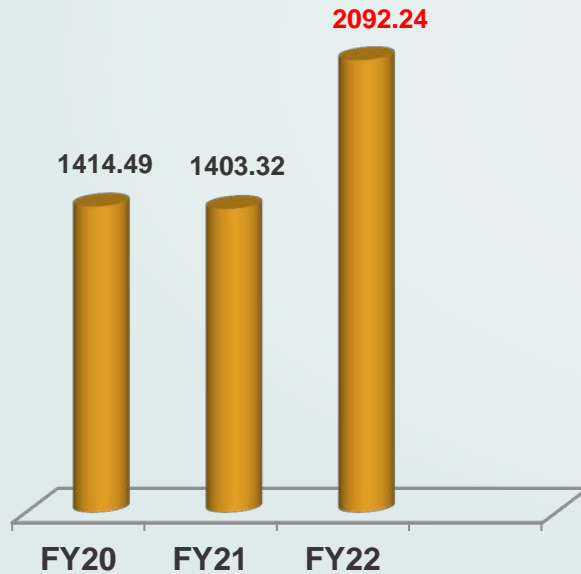
(AMT IN LAKHS)

|         | 4 <sup>th</sup><br>Quarter<br>(2021-22) | 4 <sup>th</sup><br>Quarter<br>(2020-21) | YoY %           | Year to date<br>(2021-22) | Year to date<br>(2020-21) | YoY %          |
|---------|---|---|-----------------|---------------------------|---------------------------|----------------|
| Revenue | 1128.28                                 | 604.85                                  | <b>86.54</b> ↑  | 2097.08                   | 1410.59                   | <b>48.67</b> ↑ |
| EBITDA  | 62.49                                   | 18.77                                   | <b>232.92</b> ↑ | 170.96                    | 97.86                     | <b>74.70</b> ↑ |
| PAT     | 29.24                                   | (20.24)                                 | <b>244.47</b> ↑ | 83.92                     | 44.29                     | <b>89.48</b> ↑ |
| EPS     | 0.27                                    | (0.19)                                  | <b>242.11</b> ↑ | 0.78                      | 0.41                      | <b>90.24</b> ↑ |

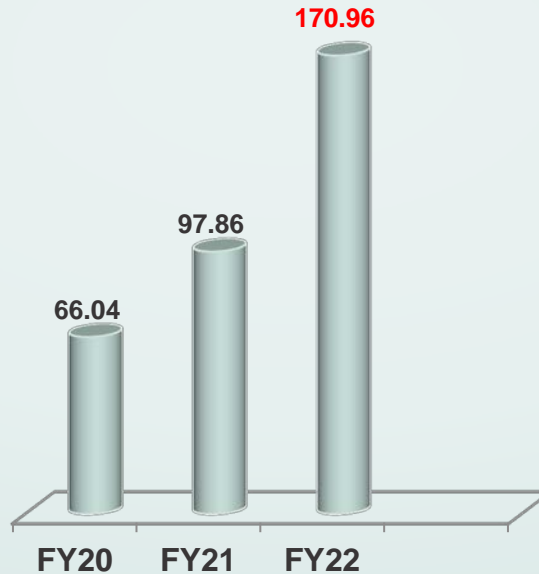
# ANNUAL PERFORMANCE TREND (CONSOLIDATED Rs. in Lakhs)



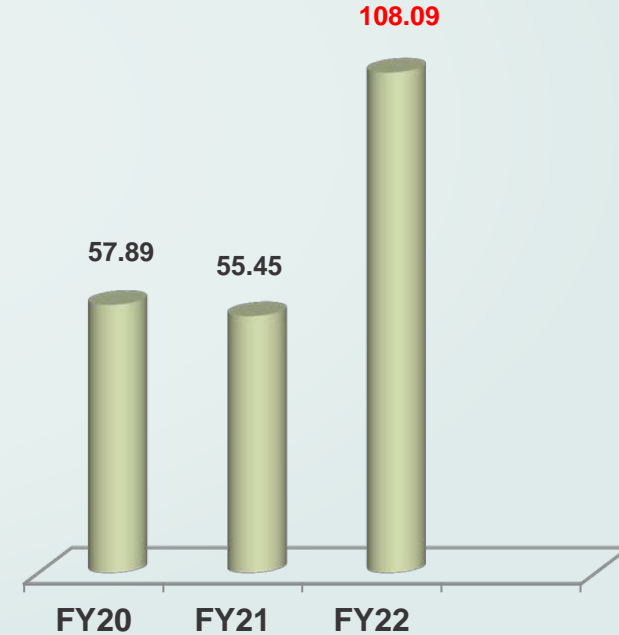
## Revenue From Operations



## EBITDA



## PBT



# Q4 KEY HIGHLIGHTS

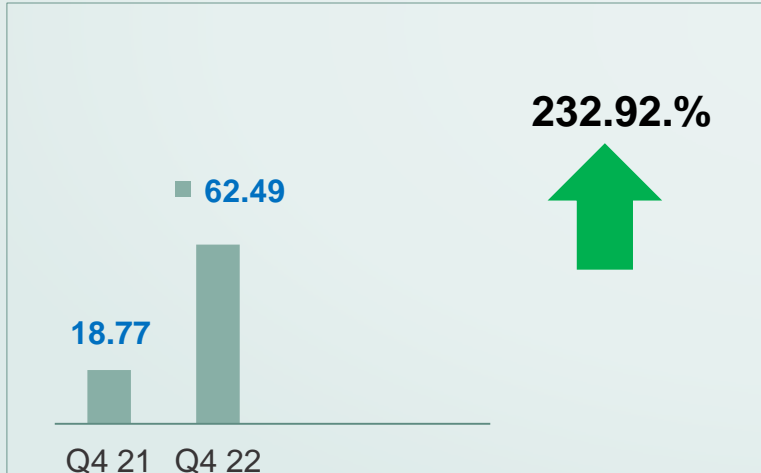


- **Revenue Growth** : Revenue generated for the current Q4 22 Quarter is Rs. 1125.53 Lakh and for the previous quarter it was Rs. 604.50 which clearly shows **Growth in Revenue by nearly 86%**.
- **EBIDTA Growth** : EBIDTA remains all time highs with 62.49 Lakh for the current Quarter whereas for the previous quarter EBIDTA includes 18.77 lakh. **Absolute YOY growth of 232.92%** which is noteworthy.
- **Profit Spawn** : On a remarkable note, company has generated profit of Rs. 29.24 Lakh for the current quarter and **Rs. 83.92 Lakh on annual basis** which is almost doubled as compared to the previous Financial Year.
- **Export Revenue** : Main factor for the significant growth in the Profit and revenue for the current Quarter is Export. As around **20% of the revenue Company booked from Export**. Export Revenue played splendid role to boost the Company.

# EBITDA\_Consolidated Basis

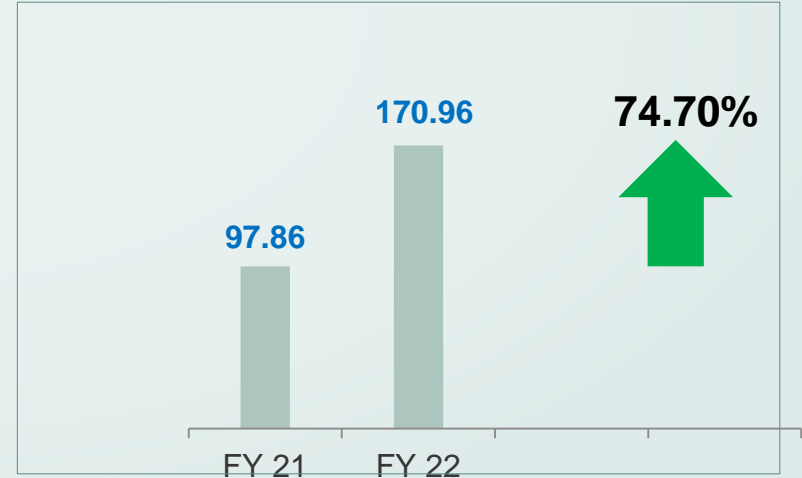
## EBITDA (Quarterly) (Rs. In lakhs)

- EBITDA YOY % Growth for the Quarter is 232.92.



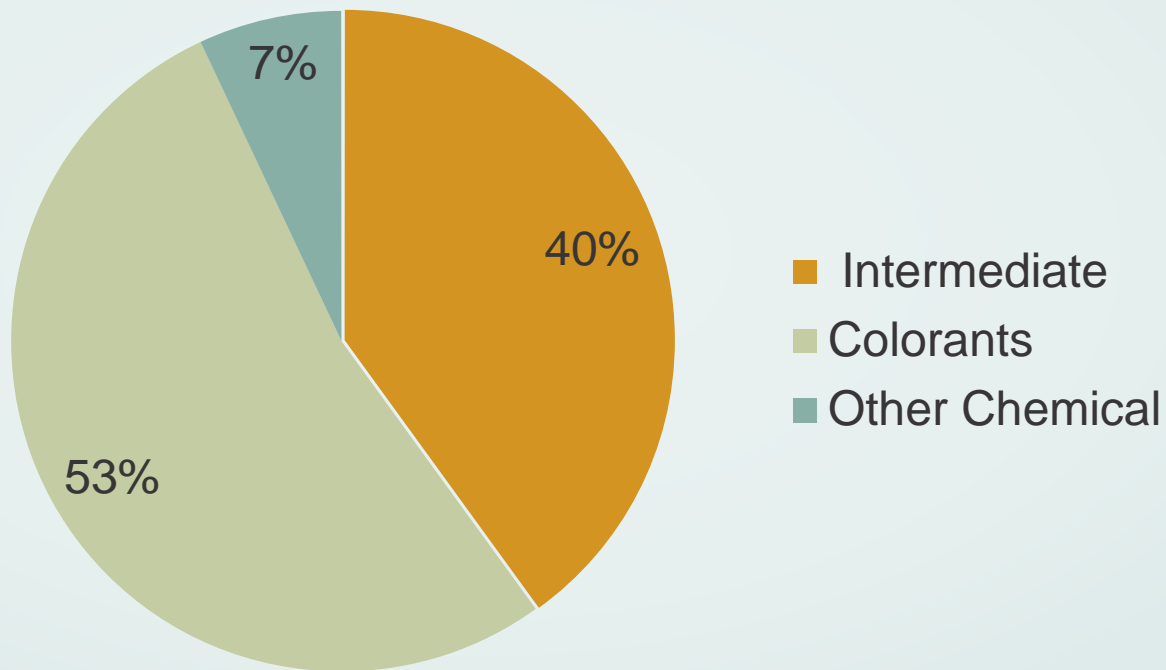
## EBITDA (Yearly) (Rs. In lakhs)

EBITDA YOY % Growth for the Year is 74.70.

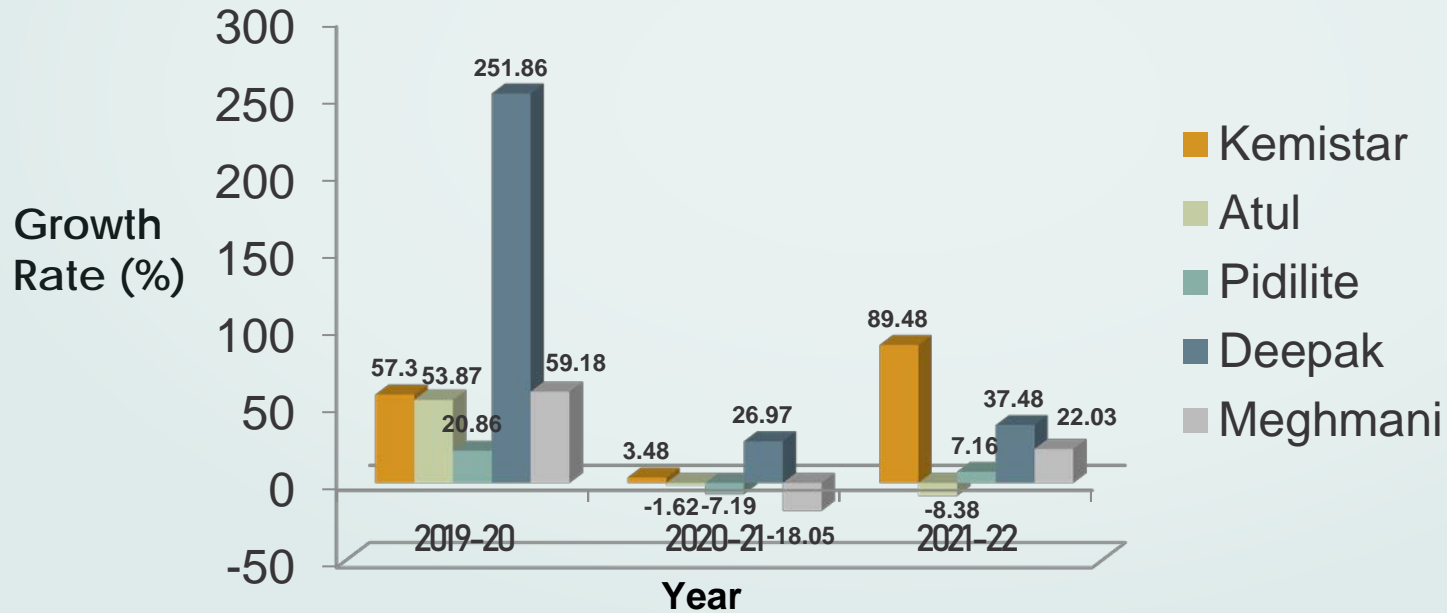




## SEGMENT WISE CONSOLIDATED REVENUE (%)



# COMPARISON WITH PEER GROUP (PAT CONSOL –GROWTH RATE (%))



# Potential Export

## Phase-II

- Production of **PNTOSA (Para Nitro Toluene Ortho Sulphonic Acid)** in Phase-II started in the Month of June-2021. Generous Amount of Export started in March-2022 onwards made by the Company.

## Phase-III

- Currently, Company is working for the Phase-III under which major focus is on Production and Export of **DNSDA (4-4 Di- Nitro Stilbin 2-2 Disulphonic Acid)** and **DASDA (4-4 Di-amino Stilbin 2-2 Disulphonic Acid)**.
- **DASDA (4-4 Di-amino Stilbin 2-2 Disulphonic Acid)** is having world wide market in the Chemical Segment-Intermediates used for Dyestuff and Optical Brightening Agent, Agro Chemicals, Pharma Ingredients etc.
- The Product is having high Export Potential Worldwide.

# POTENTIAL EXPORT MARKET



**USA**



**SPAIN**



**TURKEY**



**BRAZIL**



**THAILAND**



**KOREA**



**MAXICO**



**JAPAN**

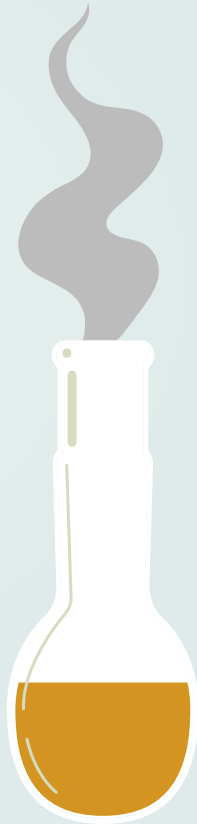


**INDONESIA**

# OUTLOOK



- ❑ The Chemical Industry has witnessed a strong recovery since the beginning of 2021 and so as our company gradually worked for the best results and came this far. We strongly moving forward with a **vision of expanding capacity phase wise** to conquer the rising demand from domestic and overseas.
- ❑ For the year 2021-22, the key growth element of our company is Export and hence with the acceleration in export growth, Company is working towards **Client Satisfaction** which is the best payback by our company to their Clients.
- ❑ The company sees **strong business prospects** in near future.





# LIST OF CLIENTS





# *Kemistar Corporation Limited*

THANKS !

For more information please visit

<http://www.kemistar.in/>

